

Overview

These statements provide a broad understanding of kerry's work style. Use this section to gain a better understanding of her approaches to her activities, relationships and decisions.

Personal Style

People with whom kerry works are aware of her excellent organisational qualities and commercial aptitude. She is responsible and faithful to her commitments and obligations. She is at her best when planning ahead and launching those plans into action. She enjoys getting things done - sometimes at the expense of others! She is seen as a powerful leader as she is able to think on her feet. To manage her tensions, she needs to be constantly in control and get things done without wasting time.

Hard work, busy schedules and merit-based remuneration are hallmarks of the way kerry prefers to work. She may lose interest and move on to the next thing, once a job becomes routine or dull. She sees herself as having rigorous standards that typically take precedence over her own and others' personal needs. Sociability, combined with a solid work ethic can result in the setting of high performance standards in both herself and the others who work or interact with her. kerry likes working where she can achieve immediate, visible and tangible results.

Because she lives by principles and rules, kerry is very consistent and dependable. kerry is a good organiser and seeks to control the world around her with structure and discipline. Eager to add to her knowledge, kerry is passionate about researching significant new subjects that capture her interest. kerry tends to know intuitively what structure and organisation is necessary to harness ideas and people to achieve long-range goals. She relates to, remembers and builds on positive experiences.

kerry is outgoing and direct, but as a participant, she can, if she is not careful, take control of the process. kerry is a resourceful, action-oriented person who lives for the future by making every moment count. At work she often makes significantly more starts than finishes and she may need someone else to follow through with the details. She is often successful in improving efficiency and reducing time wasting in others. She dislikes confusion, inefficiency, half measures and anything that she sees as aimless or ineffective. She is a disciplinarian who can be tough when the situation calls for it.

Both alert and outspoken, kerry can see the fatal flaw in a proposal or position but will often argue (and often enjoys arguing) on either side of an issue from a position of "devils advocate". She feels more secure when she can control a situation by ensuring other people conform to her thinking. The opinions of others are not always important to her particularly if they conflict with her own opinions, to which she may become emotionally attached. kerry is seen by others as pragmatic, dependable and able to get things done. She can always see room for improvement and may spend her relaxation time trying, as she sees it, to make herself, and others, better.

Interacting with Others

Because of her apparent work focus, other people may be surprised to discover that kerry is quite devoted to her family and friends. She can be somewhat inconsiderate towards both herself and others, and tends to drive others almost as hard as she drives herself. She may need to

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Introduction

This Insights Discovery profile is based on kerry tinkler's responses to the Insights Preference Evaluator which was completed on 16 August 2017.

The origins of personality theory can be traced back to the fifth century BC, when Hippocrates identified four distinct energies exhibited by different people. The Insights System is built around the model of personality first identified by the Swiss psychologist Carl Gustav Jung. This model was published in his 1921 work "Psychological Types" and developed in subsequent writings. Jung's work on personality and preferences has since been adopted as the seminal work in understanding personality and has been the subject of study for thousands of researchers to the present day.

Using Jung's typology, this Insights Discovery profile offers a framework for self-understanding and development. Research suggests that a good understanding of self, both strengths and weaknesses, enables individuals to develop effective strategies for interaction and can help them to better respond to the demands of their environment.

Generated from several hundred thousand permutations of statements, this profile is unique. It reports statements which your Evaluator responses indicate may apply to you. Modify or delete any statement which does not apply, but only after checking with colleagues or friends to identify whether the statement may be a "blind spot" for you.

Use this profile pro-actively. That is, identify the key areas in which you can develop and take action. Share the important aspects with friends and colleagues. Ask for feedback from them on areas which seem particularly relevant for you and develop an action plan for growth personally and interpersonally.

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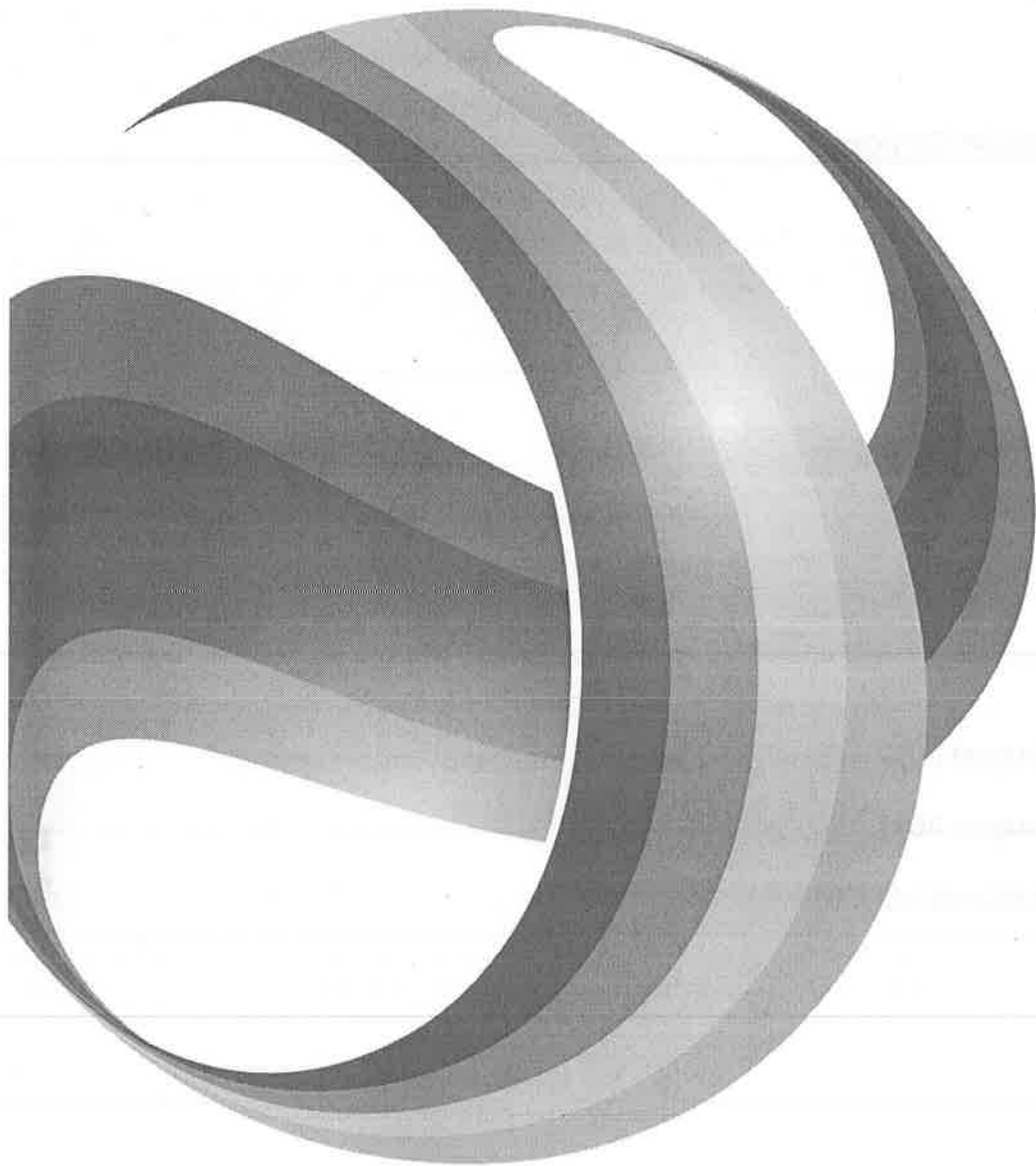
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